| C26TCAPE UNITED STATES DISTRICT ( SOUTHERN DISTRICT OF NEW   | W YORK  |
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| CAPITOL RECORDS, LLC,  |   |
| Plaintiff  | f,  |
| v.   | 12 CV 95 (RJS)                                  |
| REDIGI INC.,   |   |
| Defendant  | t.  |
|  | New York, N.Y.<br>February 6, 2012<br>3:30 p.m. |
| Before: HON.   | RICHARD J. SULLIVAN,                            |
|  | District Judge APPEARANCES                      |
| COWAN, LIEBOWITZ & LATMA Attorneys for Plair BY: RICHARD MANDEL JONATHAN KING RAY BECKERMAN, PC Attorneys for Defer BY: RAY BECKERMAN M. TY ROGERS | AN<br>ntiff                                     |

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- 1 THE COURT: I think I'm prepared to rule. We have had
- 2 almost a couple of hours of argument.
- 3 I want to thank the parties for their papers and also
- 4 for the argument. It was very helpful. Obviously a lot of
- 5 time and preparation went into it, and it's always appreciated
- 6 by me. I rely on lawyers who educate me and help me get
- 7 focused on the issues, so I thank those who spoke and those who
- 8 were involved in the preparation, and that might be more than
- 9 the lawyers at the tables.
- 10 I think there's no doubt what the standard is here.
- 11 The standard, which I think each of you has quoted to me, is
- 12 the eBay v. MercExchange case from the Supreme Court. After
- 13 that case the Second Circuit sort of revised its own standard
- 14 but said there's really no difference between that standard and
- 15 the Supreme Court standard, and I think that's true.
- 16 The key issues really are irreparable harm and
- 17 likelihood of success on the merits, or short of that,
- 18 whether -- this was the point made in plaintiff's papers --
- 19 even if there's not likelihood of success on the merits, that
- 20 there is a close or a serious question on a balance of
- 21 hardships that tips in favor of the moving party. And then the
- 22 other issues that we talked about include the balance of
- 23 equities and the public interest.
- In this case, I think the lack of irreparable harm is
- one that really is the issue that causes me to deny the motion.

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1 It seems to me that money damages should be able to take care

Excerpt

- 2 of all of this. The Second Circuit in Salinger made very clear
- 3 what the standard is, and the fact is that this is an
- 4 extraordinary remedy, and so a Court will have to consider
- 5 whether or not monetary damages are inadequate to compensate
- for the injury alleged.

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- 7 In assessing that, the Court has to look to whether
- 8 market confusion exists or whether there's a prospect of
- 9 difficulty in proving the loss of sales due to infringement. I
- 10 think with respect to market confusion, I really don't think
- 11 that the market confusion being argued by plaintiffs here is
- 12 what is at the heart of demonstrating irreparable harm. The
- 13 fact that defendants have espoused a legal theory or defense
- 14 both in their papers to the Court and on their Web site and in
- 15 public pronouncements doesn't really equate to the kind of
- 16 market confusion that the Second Circuit was talking about in
- 17 Salinger.
- 18 With respect to the difficult prospect of plaintiff
- 19 proving loss of sales due to infringement, I think the
- 20 defendant clearly argues that it keeps careful records, and
- 21 that if it were found to be infringing on plaintiff's
- 22 copyrights, there would be a record from which to calculate
- 23 damages. I have seen nothing to refute that, and I'm persuaded
- 24 that's the case. So I think there has not been a showing of
- 25 irreparable harm that would merit the extraordinary relief

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- 1 sought here.
- 2 I think likelihood of success on the merits is
- 3 something that plaintiffs have demonstrated. I should bear in
- 4 mind or at least repeat what the lawyers already know, which is
- 5 that that doesn't mean that I'm finding that the plaintiffs
- 6 would win in this case, it's just that they have demonstrated
- 7 that there are arguments that on their face look to be
- 8 compelling or potentially persuasive arguments. They have
- 9 certainly done a good job of articulating those based on the
- 10 statute, which I think covers that element.
- 11 The balance of equities I think is kind of a push. I
- 12 think each side has interests that would be affected by the
- 13 ruling on a preliminary injunction, and each interest is a
- 14 significant one. By virtue of the size of the defendant, if
- 15 the Court were to begin a preliminary injunction, that would
- have a devastating impact on the company. By the same token,
- 17 the plaintiffs have an interest that its copyrights are
- 18 protected and enforced. So I think each has a strong interest
- in the preliminary injunction that's being sought.
- 20 And as to the public interest, I think obviously the
- 21 public has an interest in seeing copyright law enforced. On
- 22 the other hand, that copyright law includes recognitions of
- 23 things like legitimate secondary markets and the ability of
- owners to resell their items.
- 25 So I think we've had a preview of what the arguments
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- 1 are on those fronts, and I think ultimately that's where this
- 2 case will be resolved. I'm not resolving it today. I'm not
- 3 going to grant the preliminary injunction. As I said, there
- 4 hasn't been irreparable harm established.
- 5 But I do think with limited discovery we should be
- 6 able to get this teed up for summary judgment or a trial
- 7 perhaps even on stipulated facts if the parties can get there,
- 8 then we should try to resolve this as quickly as possible.
- 9 There's no reason why the courts have to be slow and have to be
- 10 cumbersome or costly, for that matter. If it is the case that
- 11 parties really are in agreement about most of the facts that
- 12 are pertinent to this case, I think stipulating to those facts,
- 13 identifying where there may be some disputes factually, that
- 14 should then be the focus of discovery and will be an efficient
- 15 use of time.
- So what I will do -- well, let me move to the second
- 17 contemplated motion, the motion for summary judgment. I think
- 18 that's premature at this point because it's not clear to me
- 19 that there are wholly undisputed facts.
- Now the parties seem to push back on me a little for
- 21 that one to suggest there are maybe fewer disputed facts than I
- 22 imagine. If that's the case, let's get it teed up quickly, but
- for now, I think it would be premature to make that motion.
- 24 But I say that without prejudice to either side coming back to
- 25 me soon with premotion letters saying now we're ready to go,

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- 1 and explaining what the disputes left are.
- 2 MR. BECKERMAN: For the record, we withdraw.
- 3 THE COURT: The letter? You don't have to do that.
- 4 There's no offense taken. I don't mean to suggest that.
- 5 That's just the way I see it.
- 6 So what I was going to propose is that I give the
- 7 parties maybe a week or ten days to confer and get back to me
- 8 with a discovery schedule that should track in general terms my
- 9 contemplated case management plan. It's on the Web site, take
- 10 a look. And that's not designed to be set in stone, it's not a
- one-size-fits-all approach, it's the generally accepted version
- 12 that I use. If there are things about this case that are
- 13 unique and that should require a tailoring of the case
- 14 management plan, I'm open to that. I mean I think courts have
- 15 to be practical and responsive and ultimately concerned about
- 16 the efficient resolution of disputes.
- 17 So take a look at it, and then if there are things
- 18 that you agree should be tweaked, let me know that, and if you
- 19 think there are things about which you disagree, where one of
- 20 you thinks that a tweaking will be in order and another thinks
- 21 that tweaking would be counter productive, set that out in a
- 22 letter that explains your positions.
- But do you think ten days is enough time?
- MR. MANDEL: Yes.
- 25 MR. BECKERMAN: Your Honor, Ty and I have three days SOUTHERN DISTRICT REPORTERS, P.C.

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- 1 of arbitration during the next five or six days, so I would
- 2 appreciate if we could possibly have a little longer time in
- 3 which to do that.
- 4 THE COURT: I don't think it will take too long. Do
- 5 take a look at my template. It's basically saying when you're
- 6 going to do interrogatories and document requests, when you're
- 7 going to do depositions, when you're going to wrap up fact
- 8 discovery, and whether you'll have experts and when you'll
- 9 finish that up. So take a look at it. I don't think it's too
- 10 onerous. It will require a little bit of communication between
- 11 the parties. By design it requires that. So if you're
- 12 completely engaged in something else that might make it hard
- for you, does two weeks make a difference?
- 14 MR. MANDEL: That's fine, your Honor.
- 15 THE COURT: Two weeks from today is the 20th, that's a
- 16 Court holiday. But what I'm asking you to do is send me, via
- 17 email to my chamber's email address, the case management plan,
- 18 proposed case management plan, and any correspondence that
- 19 requires me to resolve any disputes. So I'll be here, and what
- 20 you send me through email I will get in real-time. So that's
- 21 fine, so we don't need to worry about the Court holiday.
- Is there anything else we should cover today?
- MR. MANDEL: I don't think so, your Honor.
- 24 THE COURT: Mr. Beckerman?
- MR. BECKERMAN: No, thank you, your Honor.

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| 1  | THE COURT: Let me again thank you. I found it very             |
| 2  | interesting and very well argued, so maybe that's why I kept   |
| 3  | you all as long as I did. I like to see good lawyers plying    |
| 4  | their trade. I will issue a very short order that just         |
| 5  | memorializes the result here, but mostly just rely on what I   |
| 6  | said on the record.  |
| 7  | If you need a copy of the transcript, you can take             |
| 8  | that up with the court reporter now or later through Web site. |
| 9  | MR. MANDEL: Thank you, your Honor.                             |
| 10 | MR. BECKERMAN: Thank you, your Honor.                          |
| 11 | THE COURT: Thanks very much, have a good day.                  |
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